



### *Managing Director Job Description*

Portage Point Partners (“Portage Point”) is an interim management and business advisory firm that partners with stakeholders during periods of transition, underperformance or distress. Managing Directors will manage on all aspects of financial, operational and strategy engagements. Additionally, Managing Directors will be expected to drive business development through new and existing client relationships.

#### **Description**

- > Working directly with senior personnel, executives and board members to develop comprehensive solutions to complex operational and financial challenges
- > Partnering with senior leadership to identify and formulate value creation plans, performance improvement plans, SWOT analyses, strategic alternatives and other transformational initiatives
- > Identifying and re-allocating resources to operational, growth, financial and strategic initiatives with highest risk adjusted return
- > Managing both internal and external communications
- > Contributing to the origination and selling of projects including experience selling to or partnering with senior executives, private equity firms, lenders, lawyers and other related buyers
- > Proven ability to drive business within own capabilities and cross-sell complementary service offerings
- > Experience supervising other professionals and acting in a manner that serves to motivate, develop and bring out the best in others. Provides clear direction, coaching and mentoring to team members

#### **Requirements**

- > Bachelor’s degree from a top undergraduate program
- > At least twelve years of total experience with eight or more years of investment banking, consulting (operational, strategy, restructuring / turnaround), private equity or operating

#### **Summary**

The position is a key member of a small deal team that is responsible for managing client relationships and work delivery. Every individual is expected to work across multiple projects and support all aspects of the team with their analyses, strategic thought and work product. This is a client facing role, and comfort communicating with clients and their stakeholders is required. Our team members are frequently given significant responsibility beyond their prior experience level, creating opportunity for unconstrained personal and professional advancement. The Portage Point culture is fast-paced, results oriented, extremely collegial and always upholding the highest-degree of quality and integrity.

#### **Compensation**

- > Highly competitive compensation with quarterly bonus payments, premium health insurance and traditional and highly compensated employee 401(k) programs

#### **Location(s)**

- > Chicago
- > New York

Please send resumes to [careers@pppllc.com](mailto:careers@pppllc.com)