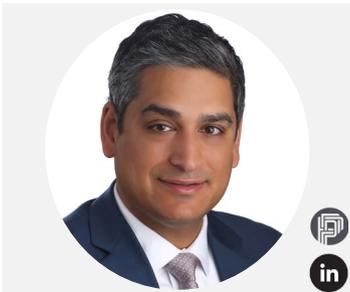


# Arun Lamba

## Managing Director



### Education

- Master of Business Administration, Strategy, Operations, Sustainability—MIT Sloan
- Bachelor of Arts, Physics and Economics—Tufts University

### Additional Information

- Carew Certification, *Dimensions of Professional Selling & Mentoring Sales Leadership*
- Association for Corporate Growth
- Squash, guitar, golf (Tufts team)
- Father, home cook

Arun Lamba is a Managing Director at Portage Point, focusing on improvement and transformation of underperforming and distressed businesses

Mr. Lamba has a passion for value creation, leveraging his industry experience in operations, sales, product development and post-merger integration to develop strategic insights and implement business management systems that sustain strong, tangible results. As both a consultant and operator, Mr. Lamba has worked across a diverse set of industries, including industrial materials, packaging, distribution, food and beverage, healthcare, media, public and non-profit organizations

Since joining Portage Point, Mr. Lamba has worked with industrial, service and technology businesses to develop and execute value creation plans while establishing enhanced financial and KPI management and reporting. He advised Melinta Therapeutics through a Chapter 11 filing and concurrent transformation that preserved cash while setting the company up for a profitable reemergence. He also led the transformation of a media roll-up business, developing and executing a plan that unlocked key platform synergies and generated significant enterprise value amid revenue headwinds

Prior to joining Portage Point, Mr. Lamba was a management consultant with Wilson Perumal & Co, working with organizations ranging from the U.S. Army to PE-backed middle-market healthcare companies on developing and executing strategies for organizational transformation

Mr. Lamba is also an experienced business operator, having led multiple manufacturing organizations through development and execution of strategic transformations that resulted in significant EBITDA growth. His leadership covered both operational and commercial aspects, managing the businesses through post-merger integration, SOP development and realignment, KPI implementation, IT systems implementation, product development and rationalization, sales management, B-to-B marketing and pricing strategy and execution

Previously, Mr. Lamba worked as Sustainability Manager for Silgan Holdings, a leading packaging manufacturer and prior to business school, as an Investment Consultant with Cambridge Associates



### Contact Information

M (203) 803-9424

E [alamba@ppplc.com](mailto:alamba@ppplc.com)