



**Joanna Chao**  
**Vice President**

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**EDUCATION & CERTIFICATION**

- Project Management Professional (PMP)
- User Experience (UX) Design
- Bachelor of Arts, International Relations and Business Administration – University of California, Irvine
- Native – English, Mandarin Chinese
- Fluent – Spanish, German

**ACTIVITIES & AWARDS**

- Master Swimming & Water Polo
- Climber (DC Area Climbing)
- AFAC Foodbank (Volunteer) – Warehousing and Order Fulfillment Manager

Joanna Chao serves as a Vice President for Portage Point. Her primary areas of focus include supply chain, project management, process redesign and technical implementation leadership. Joanna has held a variety of operational and managerial roles across multiple industries and geographies. Most recently, Joanna led and managed the operations of to carve-out a recently acquired consumer packaged goods business.

Prior to joining Portage Point, Ms. Chao has served as a trusted business advisor to clients of Deloitte Consulting, US Government, Save the Children, Chemonics, and other international development organizations and internal functions. Ms. Chao has a proven track record of forging strong cross-functional relationships to affect outcomes in situations where a combination of speed and sustainability are paramount to value creation.

Joanna graduated from the Paul Merage School of Business at the University of California, Irvine with a Bachelors in International Relations and Business Administration.

*Newly Acquired Dish Soap Manufacturer and Distributor*

Led a newly acquired consumer packaged goods business including strategic planning and execution alongside ensuring day-to-day operational excellence in sales, packaging and product supply. In addition, drove technology strategy and platform architecture design in preparation for future acquisitions and integrations

*Software Company Negotiation and Divestiture*

Led an eight-month “on hold” portfolio of international supplier negotiations for large software company conducting a spin-off of their government book of business resulting in 94% cloned contracts for new entity

*Luxe Brand Athleisure Manufacturer and Distributor*

Conducted end-to-end (E2E) assessment of fabric resourcing and negotiations processes across all divisions of the \$3.7 billion organization. Identified opportunities for SKU rationalization, supplier management and reduced waste by 18% in the cut and sew process. Established project KPIs for E2E supply chain (P2P, S2P, warehouse optimization, sustainability), risk analysis and immediate/long term financial impact

*Premiere Organic “Grab and Go” Food Providers*

Conducted E2E assessment of commissary operations identifying opportunities to increase productivity by 35%, reduce waste by 15% and drive inventory turns of low shelf life raw materials improving freshness and quality